## **BATA Regular Board of Directors Meeting Agenda**

115 Hall St. Traverse City, MI 2:00pm Thursday, June 27, 2024

- 1. Call to Order by Chairperson
- 2. Pledge of Allegiance and Moment of Silence
- 3. Roll Call
- 4. First Public Comment\*
- 5. Approval of Agenda/Declaration of Conflict of Interest
- 6. Consent Calendar

The purpose of the consent calendar is to expedite business by grouping non-controversial items together to be dealt with in one Board motion without discussion. Any member of the Board, staff or the public may ask that any item on the consent calendar be removed and placed elsewhere on the agenda for full discussion. Such requests will be automatically respected. If an item is not removed from the consent calendar, the action noted in parentheses on the agenda is approved by a single Board action adopting the consent calendar.

Consideration of Approving the following Minutes

a. Regular Board Meeting Minutes of May 30, 2024

Consideration of Accepting the following Reports

- b. Transit Asset Management (TAM) Plan.
- c. Correspondence Staff Compliments
- d. May 2024 Income Statement
- 7. Any items removed from the Consent Calendar
- 8. Executive Director's Report Kelly Dunham
  - a. HQ Facility/Owner's Representative Report
     Jerry Tomczak, Program Manager, Cunningham-Limp
- 9. Chairperson's Report
- 10. Old Business
- 11. New Business
  - a. FY2023 Surplus Recommendation
  - b. BATA Procurement Policy
  - c. ACH Policy
  - d. Automated Scheduling Software Requisition Request

- 12. Discussion Topic BATA Link Service
- 13. Second Public Comment\*
- 14. Directors' Comments and Announcements/Open Floor
- 15. Adjournment

## \*Public Comment:

Any interested party or person may address the board on any matter of BATA concern during public comment. Comments will be limited to 5 minutes and a one-minute warning will be given when needed. Any public comment that becomes disruptive, unduly repetitive, or impedes the orderly progress of the meeting may be terminated by the presiding officer. Once you have completed your public comment the board may ask any clarifying questions. If needed, you will be assigned a member of BATA's staff to follow up directly on any open concerns.

Next Meeting Date: August 15, 2024

## **BATA Regular Board of Directors Meeting Minutes**

Location: Sutton's Bay Library, 416 Front St, Suttons Bay, MI 49682

Date/Time: 1:00 PM, Thursday, May 30, 2024

## 1. Call to Order

The meeting was called to order by Chairperson Richard Cochrun at 1:14 PM.

## 2. Pledge of Allegiance and Moment of Silence

## 3. Roll Call

- John Sommavilla PRESENT
- Wayne Schmidt ABSENT
- Jamie Kramer ABSENT
- Joe Underwood PRESENT
- Scott Sieffert ABSENT
- Brad Jewett PRESENT
- Richard Cochrun PRESENT

## 4. First Public Comment\*

No public comment was made.

## 5. Approval of Agenda/Declaration of Conflict of Interest

Moved by Brad Jewett and supported by John Sommavilla to approve the agenda as presented.

Ayes: 4

Nays: 0

Motion Carries: 4-0

## 6. Consent Calendar

The purpose of the consent calendar is to expedite business by grouping non-controversial items together to be dealt with in one Board motion without discussion. Any member of the Board, staff, or the public may ask that any item on the consent calendar be removed and placed elsewhere on the agenda for full discussion. Such requests will be automatically respected. If an item is not removed from the consent calendar, the action noted in parentheses on the agenda is approved by a single Board action adopting the consent calendar.

## Consideration of Approving the Following Minutes

- Regular Board Meeting Minutes of April 25, 2024
- Study Session Meeting Minutes of April 25, 2024

## Consideration of Accepting the Following Reports

- LAC Meeting Minutes of April 29, 2024
- Correspondence Staff Compliments
- April 2024 Income Statement

Item 6 b was requested to be removed by Brad Jewett.

Moved by Brad Jewett and supported by John Sommavilla to approve the consent calendar as amended.

Ayes: 4Nays: 0

Motion Carries: 4-0

## 7. Any Items Removed from the Consent Calendar

Study Session Meeting Minutes of April 25, 2024

Brad noted that his last name was spelled incorrectly in the Study session minutes.

Moved by Brad Jewett and supported by Joe Underwood to approve the study session meeting minutes of April 27, 2024, with the correction noted above.

Ayes: 4

Nays: 0

Motion Carries: 4-0

## 8. Executive Director's Report - Kelly Dunham

Kelly introduced Rich Cherry, BATA's new legal counsel. Rich has been assisting BATA with transitioning into a small urban transportation authority, the sale of the Diamond property, easements with the new facility, and the Veterans Preference Act. Updates were provided on:

- Groundbreaking for the TC Housing Commission scheduled for June 24, 2024.
- Purchase agreement for Diamond executed with closing scheduled for July 15, 2024, and exit date of the Diamond facility on September 15, 2024.
- · Pending application for hosting a Mobility Fellow.

• Smart commute week with free loop rides.

## a. HQ Facility/Owner's Representative Report – Jerry Tomczak, Program Manager, Cunningham-Limp

Jerry updated the Board on the progress of the new facility. The project continues to be ahead of schedule with various installations and upcoming tasks, including:

- Carpet, millwork, counters, lockers, window blinds installed.
- Bus wash started; plumbing and backfill soon.
- Trees planted; asphalt for the transfer center and facility scheduled.
- Signage by Image 360.
- Issues when pouring the concrete at the Transfer site. The concrete dried/cured too
  quickly and will need to be removed. The section of concrete included snowmelt tubing
  which will require the new installation of tubing, causing delays at the opening of the
  transfer station.

## b. Five-Year Technology Plan Update - Eric Lingaur and Paul Clausen

BATA's Technology Roadmap highlights upcoming projects and completed updates. Currently, 4 out of 6 projects are complete, with remaining implementations including a new fare collection system and automated route planning and scheduling software. Future upgrades include:

- New phone system
- Windows 11
- Cradle point vehicle router replacements
- Bus camera system replacements
- Vehicle tablet replacement
- Marquee integration
- APC/NTD re-certification
- Financial software update
- Rider experience improvements

## 9. Chairperson's Report

Richard Cochrun reported on a walkthrough at the new facility, expressing amazement at the progress and accomplishments.

## 10. Old Business

No old business at this time.

## 11. New Business

## a. 2024 Tax Rate Request Resolution, L-4029 for Grand Traverse and Leelanau Counties – Justin Weston

Moved by Brad Jewett and supported by Joe Underwood to approve the 2024 Tax Rate Request Resolution as presented.

Ayes: 4Nays: 0

Motion Carries: 4-0

## b. Public Transit Agency Safety Plan (PTASP) - Erik Falcon

Erik presented the PTASP, a living document for public transit safety accountability, covering various safety metrics and requiring annual recertification for federal funding.

Moved by Joe Underwood and supported by John Sommavilla to approve the Public Transit Agency Safety Plan (PTASP) as presented.

Ayes: 4Nays: 0

Motion Carries: 4-0

## c. NTD Validation Vendor Recommendation - Eric Lingaur

The FTA requires APCs to be certified through an extensive validation process. BATA recommends selecting HopThru for their manual counting services, project timeline, cost efficiency, user-friendly interface, and prior experience.

Moved by Joe Underwood and supported by John Sommavilla to approve the NTD Validation Vendor Recommendation as presented.

Ayes: 4Nays: 0

Motion Carries: 4-0

## 12. Discussion Topic

Kelly Dunham informed the Board about TCAPS seeking support for the TCAPS Bond Proposal. The Board consensus was not to support the Bond Proposal at this time. Kelly also discussed issues surrounding the sewer and water public infrastructure and thanked Brad Jewett for his help in working with the Township. She further explained that the original cost sharing agreement documented in an MOU between BATA and the TCHC was not being

supported by Garfield Township and an alternative cost-sharing option had been presented by Garfield Township. The Board supported proceeding with the new cost sharing presented by Garfield Township as a replacement to the MOU originally executed between BATA and TCHC. Kelly will proceed in that direction.

## 13. Second Public Comment\*

No public comment was made.

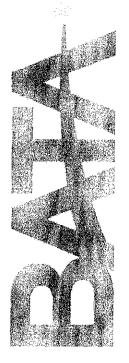
## 14. Directors' Comments and Announcements/Open Floor

## 15. Adjournment

Moved by Brad Jewett and supported by Joe Underwood to adjourn the May 30, 2024, Regular Meeting of the BATA Board of Directors at 2:44 PM.

Meeting Minutes Submitted by: _	
Meeting Minutes Approved on: _	
Wayne Schmidt, Secretary:	

BATA's next Board of Directors Meeting will be held June 27, 2024 @ 115 Hall St.



# Bay Area Transportation Authority (BATA) Annual TAM Plan Targets Approval

As the Accountable Executive, I approve of the Transit Asset Management Targets set in BATA's FY24 TAM Plan.

Kelly Dhriham

Date

**Executive Director** 

BATA

Capital Asset Inventory Please see Appendix A (Asser Register) for the asset inventory listing

Asset Category	Total Number	Avg. Age (yrs)		Avg. Replacement Cost
Revenue Vehicles	82	5.3	٠	200.362
BU - Bus	9	13.9	\$	246.479
CU - Cutaway bus	65	4.8	· 45	208.879
VN - Van	6	1.9	· <b>‹</b> ›	116,637
SB- Schoolbus	5	16.8	·• <b>^</b>	185,000
Asset Gategory	Total Number	Avg. Age	Avg.	Avg. value
Equipment - Service Vehicles	9	10.4	· V	25.647
Trucks and Other Rubber Tire Vehicles	2	12	· 45	33.905
Vans	ĸ	9.2	· · <b>‹</b> ›	26,732
Cutaway	$\leftarrow$	10.9	· +⁄n	6 959
Equipment - Maintenance Shop	1	0.5	· <b>‹</b> ›	69,658
Asset Category Facilities	Total Number	Avg. Age	S AVE.	Avg. Value
Passenger Facilities	1	18	\$	1,870,218

## Bay Area Transportation Authority (BATA) Transit Asset Management (TAM) Plan TAM Plan Type: Tier II Kelly Dunham, Accountable Executive Last Modified Date: 5/23/2024

Introduction

The Bay Area Transportation Authority (BATA) operates public transportation services throughout Grand Traverse and Leelanau Counties in Northwest Lower Michigan and transportation through two distinct types of services: fixed route and micro-transit/demand response. At this time, all services of BATA are directly operated by the transit provides more than 500,000 rides a year. The service area population is roughly 100,000 persons, with 40,000 of these living within the core urbanized area. BATA offers system. BATA is committed to maintaining its assets in a State of Good Repair to promote safety, reliability, and a strong customer experience.

Performance Targets and Measures

Asset Category- Performance Measure

Asset Category- Performance Measure		
Revenue Vehicles		
	Asset Class	2025 Target   2026 Target   2027 Target   2028 Target   2029 Target
,	BU - Bus	100% 100%
Age - % of revenue vehicles	CU - Cutaway Bus	12% 25% 26%
within an asset class that have	VN - Van	22% 22% 33%
met or exceeded their Useful Life Benchmark (ULB)	SB - Schoolbus	100% 60% 60% 60%
Equipment		
	Asset Class	2025 Target   2026 Target   2027 Target   2028 Target
Age - % of vehicles	Trucks and other Rubber Tire Vehicles	20% 4U%
that have	Vans	70 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
met or exceeded their Useful	Cutaway	35.0 5.5.0 5
Life Benchmark (ULB)	ance Shop equipment	%0 %0 %00T W/0T
Facilities		
	Asset Class	2025 Target   2026 Target   2027 Target   2029 Target
Condition - % of Facilities	Passenger Facilities	%U %U %U %
with a condition rating		
below 3.0 on the FTA Transit		
Economic Requirements		
Model (TERM) Scale		
	·	

BATA sets targets based upon the review of current operational needs as well as current and future funding limits. BATA also takes into account anticipated levels of transit service.

BATA

Decision Support

Investment Prioritization

BATA prioritizes projects by acknowledging current and anticipated funding levels and by utilizing the following criteria: 1. Safety 2. Maintain Existing Level of Service 3. Maintain Existing Level of Passenger Amenities 4. Expanded Level of Service 5. Expanded Passenger Amenities

Decision Support Tools

The following tools are used in making investment decisions:

Process/Tool	Brief Description
Management Meetings	Bi-monthly meetings with all Department Heads and senior staff. Capital asset condition and asset needs discussed and developed
Dispatch Software	Ridership trends evaluated based on data from scheduling software
RTA & Fleetio Fleet Maintenance Softwares	Fleet maintenance software used to track vehicle PMs and vehicle warranties
Facilities Maintenance Plan review/updated	BATA's Facilities Maintenance Plan is routinely updated and assesed every three years to ensure all relevant maintenance areas and newly discovered issues are addressed in the plan
Annual TAM scoring of Facilities	Staff inspects facilities and scores using FTA's TERM scale
Annual TAM review of fleet condition	Fleet data is updated to reflect current condition of vehicles
Senior Management Meetings for project selection	Senior staff meet to discuss data and condition assessments & capital planning projects are identified and selected for programming
Development of Traverse Transportation Coordinating Initiative Study TIP and MPO TIP	Current and future projects eligible are programmed into the TIP
MDOT annual application	MDOT annual application requires review and input of anticipated 5 year capital projects
Project Procurement following BATA procurement policy	Capital project is implemented/procured

## Investment Prioritization

The list of prioritized investment projects is provided in Appendix D.

## Appendices

Revenue Vehicle (Rolling Stock) Register and Condition Data Appendix A

Appendix B Equipment Register and Condition Data

Appendix C Facilities Register and Condition Data

Appendix D Proposed Investment Project List

2024

190,016	190,016	190,016	197,569	206,217	197,569	197,569	197,569	190,016	242,372	244,372	242,572	242,572	2/5,272 775 CVC	212,312	242.372	242 372	747 377	242 372	747 377	747.77	242 373	242,272 747,377	742,377	242 372	242,312	747.377	242 372	747 377	246 479	236 999	246,242		228,378	240,361 116,300	116 208	116 208	116.208	116 200	116 208	116 208	118 138	118 138	130 281	130,281	130,281	130,281
27 \$	27. \$	26 \$	\$ \$		49	49	49	×4.	4 ·		φ	A + +	A 6	42	30 1	4	× +	36	3.4	3.4	, t	on 4.	+ <del>4</del>	\$ \$	+ ₩	. 95	\$ 26.	\$ \$	\$ \$9	55 .: . \$	. ea		54	* ·	9 4	7 - 40 	J 4	9 6	<b>.</b> 4	+ +	9 <del>V</del>	† <del>∀</del>	) <del>(</del>	+ <del>6</del> 9	+ <del>4</del> 9	. 5
CU- Cutaway Bus	CU-Curaway Bus	CU- Cutaway Bus	CII- Creamay Bus	CU-Cutaway bus	CU- Cutaway bus	CIl- Cutaway Bus	CD-Cutaway Bus	CII- Curaway Bus	CII- Cirlaway Birs	CU- Cutaway Bus	CU- Cutaway Birs	CD-Cutaway Bus	CU-Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus	10	CU- Curdway Bus	VM - Van	VN - Van	VN - Van	VN - Van	VN - Van	VN - Van	VN - Van	VN - Van	VN - Van	CU- Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus	CU- Cutaway Bus									
	ş		87	9											G G	, j		2		ž	Ý							0.00		i de	io N							il ill	Z						10)	10.
φ	۴'	1,	ev.	φ «	p. c	<b>ာ</b> ဇ			F 1	1 4	) Y	i iţi	γ	γγ	Ψį	'?	۴	φ.	Ý	Ÿ	Ϋ́	, <u>o</u>	9	97	<u> </u>	9	es T	0	on on	-10	ø <sub>r</sub>	Š	) (	) °;	1 (3	। 'से 1	- 69	) (2 <u>2</u>	: oc	ည်	***	, sé	, tų	ı m	171	ពោ
10	10	10	10	9 5	, F	9 6	F €	3 5	9 5	9 6	) <u>(</u>	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	Ģ.	9 6	ς α	- 60	ω	· 80	62	- 00	∞	. 80	) ∞	10	10	10	10
4	4	m	<b>-</b> ,		-		· 0	, ve	· v	) <b>v</b> n	· vn	8	'n	5	\$	5	4	4	4	4	4	0	0	0	0	0	0	0	m	0	1	c	> ⊢		9	4	0	0	0	0	0	. 0	13	13	13	13
2020	2020	2021	2023	202 202	5002	2023	2024	2018	2018	2019	2019	2019	2019	2019	2019	2019	2020	2020	2020	2020	2020	2024	2024	2024	2024	2024	2024	2024	2023	2024	2023	2024	2023	2018	2018	2020	2024	2024	2024	2024	2024	2024	2011	2011	2011	2011
Aerotech E450	Aerotech E450	Aerotech E450	Champion E450	Champion E450	Champion E450	Champion E450	Champion E450	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Aerolite F550	Freightliner MDFL	Freightliner S2C	Freightliner S2C	Freightliner S2C	Freightliner S2C	Ford Transit	Ford Transit	Ford Transit	Ford E-Transit	Challenger £450	Challenger E450	Chailenger E450	Challenger E450					
ElDorado	Fiborado	Forgot Direct	Forrest River	Forrest River	Forrest River	Forrest River	Forrest River	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	ElDorado	Forrest River	Forrest River	Forrest River	Forrest River	Forrest River	Forrest River				Forrest River	Forrest River	Forrest River	Mobility Works		Mobility Works	Forrest River	Forrest River				Champion				
226	77 6	, ה ה ה	230	231	232	233	234	301	302	303	304	305	306	307	308	300	310	311	312	313	314	315	316	317	318	319	320	321	401	402	403	404	405	205	503	204	202	206	207	208	203	510	50A	26A	57A	58A
38	λ (	) t	42	43	44	45	46	47	48	49	20	51	52	53	54	55	99	27	28	59	9	61	62	9	2	92	99	19	89	69	70	7.1	7.5	73	74	75	76	11	78	13	80	81	82	83	84	\$2

 Fleet Totals
 85

 Total Fleet census
 8.5

 Average Age
 5.87

 Avg Repl cost
 13

 % At or Past ULB
 15%

 Van Fleet VN census
 9

 Average Age
 1.78

 Avg Repl cost
 \$ 116,637

 At or Past ULB
 0%

 School Bus Fleet SB census
 5

 Average Age
 16.4

 Avg Repl cost
 \$ 185,000

 At or Past ULB
 \$ 3

 % At or Past ULB
 \$ 60%

 % At or Past ULB
 3

 % At or Past ULB
 3

 % At or Past ULB
 66%

BU Fleet census		9
Average Age		13.67
Avg Repl cost	43	246,479
At or Past ULB		2
% At or Past ULB		33%
CU Fleet census		65
Average Age		4.91
Avg Repl cost	٠Դ	208,879
At or Past ULB		<b>5</b> 0
% At or Past ULB		12%

Equipment Register and Condition Data

				9	10.5	\$ 25.647	. 4	%/9
current year				Total Count	Average Age	Avg Repl cost	At or Past ULB	% At or Past ULB
	Current	Cost 69,658	25,864	41,946	17,001	600'6	53,104	6,959
		AtorPast ULB	\$	\$ CONTRACTOR \$	\$	S SEE SON TO	\$	\$ ************************************
	Over		LS.	φ	N	ę	ĽΩ	
	Useful Life	ULB (Yrs) 10	14	14	œ	80	80	10
		Age (Yrs) 0	19	ហ	10	'n	ដ	11
		xear 2024	2005	2019	2014	2019	2011	2013
dition Data		<u>ID/Serial No.</u> Tennant	1FTFF21535E	3C7WR5AJ6KG680833	1GCHG39K781169295	NMOLS6AN9CT099373	1FTSS3ELXCDA04688	1FDXE45SX6HA78180
and Con		Count 1	н	1	-			н
Equipment Register a		Asset Name Tennant Floor Scrubber	08#	#280	#201	#200	68#	#20
Appendix B		<u>Asset Class</u> Maintenance Shop Equipment	Trucks and other Rubber Tire Vehicles	Trucks and other Rubber Tire Vehicles	Van	Van	Van	Cutaway
		Asset Category Equipment	Equipment	Equipment	Equipment	Equipment	Equipment	Equipment

Facilities Register and Condition Data BATA Appendix C

Replacement Cost/Value \$ 1,870,218
TERM Scale Condition 4
Age (Vrs) 18
<u>Year built</u> 2006
<u>Description</u> Passenger Station
Count 1
<u>Asset Name</u> 115 Hall Street
<u>Asset Class</u> Passenger Station
<u>Asset Category</u> Facilities

BATA Appendix D: Proposed Investment Project List Project Year Project Name

Project Year	Project Name	Asset/Asset Class		Cost	Priority
2025 2028 2029	Snow Melt System Replacement Shingle Roof Replacement Interior Paint	Facilities Facilities Facilities	<b>~~~</b>	300,000 80,000 50,000	High Medium Low
2025 2026 2027 2028 2029	Replace 9 Cutaways / 2 School Buses / 1 Bus Replace 2 Buses Replace 3 Buses Replace 4 Cutaways Replace 4 Cutaways	Revenue Vehicles Revenue Vehicles Revenue Vehicles Revenue Vehicles Revenue Vehicles	~ ~ ~ ~ ~ ~	2,247,502 502,432 753,647 806,238	High Medium Medium Low Low
2026	Replace 2 Service Vans	Equipment	<b>⊹</b>	120,000	Low

## **COMPLIMENTS TO BATA STAFF**

Date Receive	Date Received Employee	Route #	Route # Comment	
			I just wanted to give a shout out to your driver on route 12 Justin ones. He's always so helpful. I noticed he's been a little down lately but he still always has a friendly	
5/16/2024	Justin Jones	Route 12	greeting. He's very knowledgeable on the city routes and route12. I always feel safe Route 12 when he's at the wheel.	
5/23/2024	Matt Ide	Dispatch	Just wanted to give a shout out to Matt. I am using the Link app for the first time and he explained it really well. I am super impressed thank you.	
			Mark Ewing is an amazing driver who does so much for the community. Would also like BATA to review the cart policy and have ridership be able to put a seat up if no	
5/31/2024	Mark Ewing	Route 1	one is on the bus so they don't need to fold the cart up and remove all items. Please work with us not against us.	
6/4/2024	Joy Luebke	Route 1	Joy is a great driver and she has great customer service. I always have great rides when she is driving.	
			This driver was great. He was able to help multiple people, one was blind and and and another had a walker. He was very patient with hoth of them and year, kind This	
6/6/2024	Thomas Turner	Link 15	makes me smile and I know he treats every customer this way.	

## BATA Income Statement May 2024

	M	ay 2	024		\$ (	Over (Under)	May 2023
1	Actual	•		Budget		Budget	Actual
Income	 -	-	•				
Fare Box Revenue	\$ 433,339		\$	353,495	\$	79,844	\$ 363,67
Local Service Contracts	224,072			200,803		23,269	196,26
Auxiliary Trans Revenue	190,934	1		96,000		94,934	137,95
Non-Trans Revenue	1,944,841	2		500		1,944,341	10,33
Local Revenue	1,864,805	3		3,183,133		(1,318,327)	1,757,80
State Formula & Contracts	3,074,936			3,274,422		(199,486)	2,093,47
Federal Operating Grants	1,590,690			1,480,393		110,297	1,166,51
CRRSAA/CARES Act	<b>*</b> **			-		***	1,084,14
Other Revenue	648,594	4		200,000		448,594	283,41
Refunds and Credits	149,484			66,667		82,818	216,39
Total Income	\$ 10,121,696		\$	8,855,413	\$	1,266,284	\$ 7,309,97
Expense	 	i			P		***************************************
Salaries & Wages	\$ 4,162,221		\$	4,392,375	\$	(230,154)	\$ 3,167,489
Paid Leave	348,320			348,316		4	294,176
Fringe Benefits	1,232,999			1,275,298		(42,299)	1,029,80
Services	428,396			468,375		(39,978)	492,448
Fuel & Lubricants	468,164			619,023		(150,859)	408,287
Materials & Supplies	262,494			300,379		(37,885)	230,41
Utilities	92,306			120,025		(27,719)	93,297
Insurance	482,596	5		418,539		64,057	436,536
Misc Expense	45,648	6		34,313		11,335	36,788
Operating Leases & Rentals	11,724			10,867		857	11,124
Total Expense	\$ 7,534,868	;	\$	7,987,509	\$	(452,641)	\$ 6,200,357
Income before Depreciation	\$ 2,586,828		\$	867,904	\$	1,718,924	\$ 1,109,622
Depreciation	796,728			740,416		56,312	740,416
Income (Loss)	\$ 1,790,100		\$	127,488	\$	1,662,612	\$ 369,206

## BATA Income Statement Notes May 2024 YTD

	Account(s)	Explanation
1	Auxiliary Trans Revenue	Increased Advertising Revenue
2	Non-Trans Revenue	Sale of Cass Building
ा	Local Revenue	Expected to be lower than budget at this point in the year, majority of taxes are collected in the summer months
4		Interest Rates remain high into 2024 (5.3885%).
<u>5</u>	Insurance	Payout for Insurance Claim, Bus Repair #302
<u>6</u>	Misc Expense	AdditionalTraining - Conference Registrations



## Bay Area Transportation Authority

## **Procurement Policy**

1.) Applicability	2
2.) General Procurement Standards2	2
3.) Competition z	4
4.) Methods of Procurement to be Followed	ō
5.) Contracting with Small and Minority Businesses, Women's Business	
Enterprises, and Labor Surplus Area Firms 8	3
6.) Domestic Preferences for Procurementsg	)
7.) Procurement of Recovered Materials g	}
8.) Contract Cost and Price g	)
9.) Federal Awarding Agency or Pass-Through Entity Review 10	0
10.) Bonding Requirements10	0
11.) Contract Provisions1	1
12.) Federal Grants Administered by the State of Michigan12	4
13.) Capital Purchases Funded with 100% Local Dollars12	4

## 1.) Applicability:

As required by 2 CFR 200.318 (a), the subsequent documented procurement policy described herein will govern Bay Area Transportation Authority's (BATA) procurements utilizing Federal funding. All Federally-funded Bay Area Transportation Authority procurements shall be executed and documented in conformity with 2 CFR 200.318 through 2 CFR 200.327 (as amended or superseded) and the Federal Transit Administration Third Party Contracting Guidance (Circular 4220.1F (as amended). If any conflicting language or verbiage is present between 2 CFR 200.318 – 2 CFR 200.327 and the most current Third-Party Contracting Guidance, 2 CFR 200.318 – 2 CFR 200.327 shall take precedence, and the individual procurement action should be executed and documented accordingly.

## 2.) 2 CFR 200.318 - General Procurement Standards

- A. BATA will maintain oversight to ensure that contractors perform in accordance with the terms, conditions, and specifications of its contracts or purchase orders.
- B. No BATA employee, officer, agent, Board member or their immediate family member, partner, or organization will participate in the selection, award, or administration of a contract if a conflict of interest, real or apparent, is involved. BATA is concerned with Conflicts of Interest that create actual or potential job-related concerns, especially in the areas of confidentiality, customer relations, safety, security, and morale. If there is any actual or potential conflict of interest between a BATA employee and a competitor, supplier, distributor, or contractor to the organization, the BATA employee must disclose the conflict with your manager/supervisors. If an actual or potential conflict of interest is determined to exist, BATA will take such steps as it deems necessary to reduce or eliminate this conflict. When a BATA employee has a question concerning a possible conflict of interest, it is expected that they will request advice from the Executive Director. A few examples of conflicts of interest that should always be avoided are listed below but are not exhaustive of every potential conflict of interest.
  - If a BATA employee has a direct or indirect financial interest in a firm that does business with BATA and the interest might be sufficient to affect the employee's decisions or actions, the employee must report the interest to BATA and must not represent BATA in such transactions.
  - O No BATA employee or member of the employee's immediate family shall directly or indirectly accept gifts from any persons or firms doing or seeking to do business with BATA under circumstances where it might reasonably be inferred that the purpose of the gift is to influence the employee in the conduct of BATA business with the donor. Such gifts should be returned with a note of explanation.
  - Employees are not prohibited from accepting advertising novelties such as pens, pencils, calendars, or other gifts of nominal value when circumstances clearly show that the gifts are offered for reasons of personal esteem.



- C. Violations of the conflict-of-interest policy by any BATA employee described in part 2-B above may result in discipline up to and including discharge.
- D. BATA will avoid the acquisition of unnecessary or duplicative items. Consideration will be given to the consolidation or breaking out of procurements to obtain the most economical purchase. A lease versus purchase analysis will be conducted where appropriate. This will ensure that only necessary and required items are procured at the most economical price.
- E. When feasible, BATA will investigate the option to enter into state and local intergovernmental agreements or inter-entity agreements for procurement or use of common or shared goods and services. Any competition requirements will be met with documented procurement actions using strategic sourcing, shared services, and other similar procurement arrangements.
- F. When feasible, BATA will encourage the use of value engineering clauses in construction projects of sufficient size to offer reasonable opportunities for cost reductions.
- G. BATA must award contracts only to responsible contractors possessing the ability to perform successfully under the terms and conditions of a proposed procurement. Consideration will be given to such matters as contractor integrity, record of past performance, compliance with public policy, and financial and technical resources.
  - BATA will restrict awards, sub-awards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs or activities.
- H. BATA will maintain documentation and records sufficient to detail the history of each procurement. The documentation and records will include, but are not necessarily limited to:
  - o Rationale for the method of procurement
  - Selection of contract type
  - o Contractor selection or rejection
  - The basis for the contract price
- I. BATA may use a time and materials contract only after a determination that no other contract is suitable and if the contract includes a ceiling price that the contractor exceeds at its own risk. When and if a time and materials contract is used, BATA will assert a high degree of oversight in order to obtain reasonable assurance that the contractor is using efficient methods and effective cost controls.
- J. BATA will be solely responsible, in accordance with good administrative and sound business judgment, for the settlement of all contractual and administrative issues arising out of procurements. These issues include, but are not limited to, source evaluation, protests, disputes, and claims. These standards do not relieve BATA of any contractual responsibilities under its contracts. The Federal awarding agency will not substitute its judgment for that of the BATA unless the matter is primarily a Federal concern. Any violations of law will be referred to the local, state, or Federal authority having proper jurisdiction.



## 3.) 2 CFR 200.319 - Competition

- A. All procurement transactions for the acquisition of property or services required under a Federal award must be conducted in a manner that provides full and open competition.
- B. In order to ensure objective contractor performance and eliminate unfair competitive advantage, contractors that develop or draft specifications, requirements, statements of work, or invitations for bids or requests for proposals must be excluded from competing in such procurements. Situations that are considered to be restrictive of competition include but are not limited to:
  - a. Placing unreasonable requirements on firms in order for them to qualify to do business;
  - b. Requiring unnecessary experience and excessive bonding;
  - c. Noncompetitive pricing practices between firms or between affiliated companies;
  - d. Noncompetitive contracts to consultants that are on retainer contracts;
  - e. Organizational conflicts of interest;
  - f. Specifying only a "brand name" product instead of allowing "an equal" product to be offered and describing the performance or other relevant requirements of the procurement;
  - g. Creating a specification that is exclusionary or discriminatory; and
  - h. Any arbitrary action in the procurement process.
- C. BATA will conduct procurements in a manner that prohibits the use of statutorily or administratively imposed state, local, or tribal geographical preferences in the evaluation of bids or proposals, except in those cases where applicable Federal statutes expressly mandate or encourage geographical preference. When contracting for architectural and engineering (A&E) services, geographic location may be a selection criterion provided that its application leaves an appropriate number of qualified firms, given the nature and size of its projects.
  - a. Brooks Act procedures will apply for procurements of A&E services, and BATA will:
    - i. Evaluate qualifications excluding price as a factor;
    - ii. Negotiate with only the most qualified offeror; and
    - iii. Failing agreement on price, negotiate with the next most qualified offeror until an agreement is reached on a price that is determined to be fair and reasonable.
- D. BATA will ensure that all solicitations will incorporate a clear and accurate description of the technical requirements for the material, product, or service to be procured. Such description must not, in competitive procurements, contain features that unduly restrict competition. The description may include a statement of the qualitative nature of the material, product, or service to be procured and, when necessary, must set forth those minimum essential characteristics and standards to which it must conform if it is to satisfy its intended use. Detailed product specifications should be avoided if at all possible. When it is impractical or uneconomical to make a clear and accurate description of the technical requirements, a "brand name or equivalent" description may be used as a means to define the performance or other salient requirements of procurement. The specific features of the



- named brand which must be met by offers must be clearly stated and will identify all of the requirements which the offerors must fulfill and all other factors to be used in evaluating bids or proposals.
- E. BATA will ensure that all prequalified lists of persons, firms, or products which are used in acquiring goods and services are current and include enough qualified sources to ensure maximum open and free competition. BATA will not preclude potential bidders from qualifying during the solicitation period.

## 4.) 2 CFR 200.320 - Methods of Procurements to be Followed

- A. The following methods of procurements must be used for the acquisition of property or services required under a Federal award or sub-award:
  - a. Micro-Purchases (Informal)
  - b. Small Purchases (Informal)
  - c. Sealed Bid (Formal)
  - d. Proposals (Formal)
  - e. Noncompetitive Procurement (Formal)
- B. The determination of the method of procurement selected is the responsibility of BATA's Procurement department as well as the required documentation that relates to each method.
- C. Informal procurement methods: When the value of the procurement for property or services under a Federal award does not exceed the *simplified acquisition threshold* (SAT) as defined by 2 CFR 200.1, formal procurement methods are not required. BATA may use informal procurement methods to expedite the completion of its transactions and minimize the associated administrative burden and cost. The informal methods used for the procurement of property or services at or below the SAT include:

## a. Micro-Purchases

- The acquisition of supplies or services, the aggregate dollar amount of which does not exceed the micro-purchase threshold (defined by 2 CFR 200.1).
- ii. To the maximum extent practicable, BATA will distribute micro-purchases equitably among qualified suppliers.
- iii. Micro-purchases may be awarded without soliciting competitive price or rate quotations if BATA considers the price to be reasonable based on research, experience, purchase history, or other information and is documented accordingly.
- iv. BATA will not divide or reduce the size of its procurements merely to come within the micro-purchase limit.
- v. BATA will include a fair and reasonable price determination and supporting documentation in its procurement file.
- vi. These purchases are exempt from FTA's Buy America requirements.
- vii. These purchases are not exempt from Davis-Bacon prevailing wage requirements for construction projects exceeding \$2,000.



## b. Small Purchases

- The acquisition of property or services, the aggregate dollar amount of which is higher than the micro-purchase threshold but does not exceed the SAT.
- ii. Price or rate quotations must be obtained from an adequate number of qualified sources, as determined to be appropriate by BATA, but not less than 2.
- iii. BATA will not divide or split a procurement to avoid additional procurement requirements that apply to the larger acquisitions.
- iv. BATA will include a fair and reasonable price determination and supporting documentation in its procurement file.
- v. Supported documentation of quotes include: product/service catalogs, current price lists, emails, website documents, and documented verbal telephone contact with the vendors to obtain quotes.
- vi. A Request for Quote (RFQ) is required for all "written quotes". The RFQ should specify quantities, timeframes, and necessary requirements of the product or service. Quotes must be solicited from vendors that can reasonably be expected to provide goods or services being procured. Identification of sources and the solicitation of quotes must be documented. The RFQ must be provided to the vendor in writing, or transmitted as uniformly as possible over telephone, fax, or email. The vendor response must include a vendor logo or business name, address, contact information, and date of correspondence.
- D. **Formal** procurement methods: When the value of the procurement for property or services under a Federal financial assistance award exceeds the SAT, formal procurement methods are required.

## a. Sealed Bids

- i. A procurement method in which bids are publically solicited and a firm-fixed-price contract (lump sum or unit price) is awarded to the responsible bidder whose bid, conforming with all the material terms and conditions of the invitation for bids, is the lowest in price. The sealed bids method is the preferred method for procuring construction.
- ii. In order for sealed bidding to be feasible, the following conditions should be present:
  - 1. A complete, adequate, and realistic specification or product description is available;
  - 2. Two or more responsible bidders are willing and able to compete effectively for the business, and;
  - 3. The procurement lends itself to a firm-fixed-price contract and the selection of the successful bidder can be made on the basis of price.
- iii. If sealed bids are used, the following requirements apply:
  - Bids must be solicited from an adequate number of qualified sources, providing them sufficient time to respond prior to the date



- set for opening the bids, and the invitation for bids must be publically advertised.
- 2. The invitation for bids, which will include any specifications and pertinent attachments, must define the items or services in order for the bidder to properly respond.
- 3. All bids will be publically opened at the time and place prescribed in the invitation for bids.
- 4. A firm-fixed-price contract award will be made in writing to the lowest responsive and responsible bidder. Where specified in the bidding documents, factors such as discounts, transportation costs, and life cycle costs must be considered in determining which bid is lowest. Payment discounts will only be used to determine the low bid when prior experience indicates that such discounts are usually taken advantage of; and
- 5. Any and all bids may be rejected if there is a sound documented reason.

## b. Proposals

- i. A procurement method in which either a fixed price or costreimbursement type contract is awarded. Proposals are to be used when the lowest price is not necessarily the determining factor in the award, and more than one offeror is willing to submit a proposal.
- ii. Requests for proposals must be publicized and identify all evaluation factors and their relative importance. Proposals must be solicited from an adequate number of qualified offerors. Any response to publicized requests for proposals must be considered to the maximum extent practical;
- iii. In each procurement that lends itself to the proposal method, a review committee will be identified and documented before the proposal is published and advertised that will be responsible for conducting technical evaluations of the proposals to be received and making selections on a numerically weighted basis. The award will be made to the responsive and responsible offeror with the highest numeric cumulative score.
- iv. BATA may use competitive proposal procedures for qualifications-based procurement of Architectural and Engineering (A&E) professional services whereby the offeror's qualifications are evaluated and the most qualified offeror is selected, subject to negotiation of fair and reasonable compensation. Failing an agreement on pricing with the initial offeror deemed to be the most qualified, BATA will negotiate with the next most qualified offeror until an agreement is reached on a price that is determined to be fair and reasonable.



## c. Noncompetitive Procurement

- i. A noncompetitive procurement is a solicitation of a proposal from a single source, or the solicitation of a proposal from more than one source and competition is determined to be inadequate to fulfill the requirements of the funding agency. This method can only be used and awarded if one or more of the following circumstances apply:
  - The acquisition of property or services, the aggregate dollar amount of which does not exceed the micro-purchase threshold (2 CFR 200.1);
  - The item is only available from a single source;
  - 3. The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation.
  - 4. The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from BATA.
    - a. FTA has explicitly made the following authorizations regarding permissible sole source procurements as noted in the Third-Party Contracting Guidance (4220.1F Chapter VI – 3.i.1.e – or as amended)
      - i. Team, Consortium, Joint Venture, Partnership
      - ii. Statutory Authorization or Requirement
      - iii. National Emergency
      - iv. Research
      - v. Protests, Disputes, Claims, Litigation
      - vi. International Arrangements
      - vii. National Security
      - viii. Public Interest
  - 5. After solicitation of a number of sources, competition is determined inadequate.

## 5.) 2 CFR 200.321 - Contracting with Small and Minority Businesses, Women's Business Enterprises, and Labor Surplus Area Firms

- A. BATA will take all of the necessary affirmative steps to assure that small & minority businesses, women's business enterprises, and labor surplus area firms are used when possible.
  - a. Affirmative steps must include:
    - i. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
    - ii. Assuring that small and minority businesses and women's business enterprises are solicited whenever they are potential sources;



- Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- iv. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
- v. Using the services and assistance, as appropriate, or such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and
- vi. Requiring the prime contractor, if subcontractors are to be let, to take the affirmative action steps aforementioned in this section.
- B. BATA will include the two provisions from 49 CFR 26.13 below in every procurement where Federal financial assistance is involved.

## 6.) 2 CFR 200.322 - Domestic Preferences for Procurements

- A. As appropriate and to the extent consistent with the law, BATA should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products).
- B. BATA will implement the Buy America preferences set forth in 2 CFR part 184 in all infrastructure projects.

## 7.) 2 CFR 200.323 - Procurement of Recovered Materials

A. BATA will comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act.

## 8.) 2 CFR 200.324 - Contract Cost and Price

- A. BATA must perform a cost or price analysis in connection with every procurement action in excess of the Simplified Acquisition Threshold (SAT), including contract modifications. The method and degree of analysis is dependent on the facts surrounding the particular procurement situation, but as a starting point, BATA must make independent cost estimates before receiving bids or proposals for all procurements exceeding the SAT.
- B. BATA must negotiate profit as a separate element of the price for each contract in which there is no price competition and, in all cases, where a cost analysis is performed. To establish a fair and reasonable profit, consideration must be given to the complexity of the work to be performed, the risk borne by the contractor, the contractor's investment, the amount of subcontracting, the quality of its record of past performance, and industry profit rates in the surrounding geographical area for similar work.
- C. Costs or prices based on estimated costs for contracts under the Federal award are allowable only to the extent that costs incurred or cost estimates included in negotiated



- prices would be allowable for the BATA under subpart E (2 CFR 200.400 2 CFR 200.476). BATA may reference its own cost principles that comply with the Federal cost principles.
- D. Cost plus a percentage of cost and percentage of construction cost methods of contracting will not be used.

## 9.) 2 CFR 200.325 – Federal Awarding Agency or Pass-Through Entity Review

- A. BATA will make available, upon request of the Federal awarding agency or pass-through entity, technical specifications on proposed procurements where the Federal awarding agency or pass-through entity believes such review is needed to ensure that the item or service specified is the one being proposed for acquisition.
- B. BATA will make available upon request, for the Federal awarding agency or pass-through entity pre-procurement review, procurement documents, such as requests for proposals or invitations for bids, or independent cost estimates, when:
  - a. BATA's procurement procedures or operations fail to comply with the procurement standards in this part;
  - b. The procurement is expected to exceed the SAT and is to be awarded without competition or only one bid or offer is received in response to a solicitation;
  - c. The procurement, which is expected to exceed the SAT, specified a "brand name" product;
  - d. The proposed contract is more than the SAT and is to be awarded to other than the apparent low bidder under a sealed bid procurement; or
  - e. A proposed contract modification changes the scope of a contract or increases the contract amount by more than the SAT.

## 10.) 2 CFR 200.326 - Bonding Requirements

- A. For construction or facility improvement contracts or subcontracts exceeding the SAT, the Federal awarding agency or pass-through entity may accept the bonding policy and requirements of the BATA provided that the Federal awarding agency or pass-through entity has made a determination that the Federal interest is adequately protected. If such a determination has not been made, the minimum requirements for successful bidders or responders is as follows:
  - a. A bid guarantee from each bidder equivalent to five (5) percent of the bid price. The "bid guarantee" must consist of a firm commitment such as a bid bond, certified check, or other negotiable instrument accompanying a bid as assurance that the bidder will, upon acceptance of the bid, execute such contractual documents as may be required within the time specified.
  - b. A performance bond on the part of the contractor for one hundred (100) percent of the contract price. A "performance bond" is one executed in connection with a contract to secure fulfillment of all contractor's requirements under such contract.
  - c. A payment bond on the part of the contractor for one hundred (100) percent of the contract price. A "payment bond" is one executed in connection with a contract to



assure payment as required by law of all persons supplying labor and material in the execution of the work provided for in the contract.

## 11.) 2 CFR 200.327 - Contract Provisions

- A. BATA's contracts will contain the applicable provisions as described in Appendix II to CFR Part 200:
  - a. Contracts for more than the SAT, which is the inflation-adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.
  - b. All contracts in excess of \$10,000 must address termination for cause and for convenience by the BATA including the manner by which it will be affected and the basis for settlement.
  - c. Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp.,p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity" and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."
  - d. Davis-Bacon Act, as amended (40 U.S.C. 3141-3148), When required by Federal program legislation, all prime construction contracts in excess of \$2,000 must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors will be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. BATA must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. BATA must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction,



- completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. BATA must report all suspected violations to the Federal awarding agency.
- e. Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the BATA in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
- f. Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR § 401.2(a) and BATA or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement" BATA or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts, and Cooperative Agreements," and any implementing regulations issued by the awarding agency.
- g. Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended. Any BATA contract in excess of \$150,000 must contain a provision that requires the vendor to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).
- h. Debarment and Suspension (Executive Orders 12549 and 12689). A contract award (2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orderes 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235) "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared under statutory or regulatory authority other than Executive Order 12549. Contractors wishing to do business with the BATA in excess of \$25,000 must sign a certification prior to



- entering into a contract stating that they are not on the list of parties excluded from Federal procurement.
- i. Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that is will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C 1352. Each tier must also disclose any lobbying with Non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.
- j. Procurement of Recovered Materials (2 CFR 200.323). BATA and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in EPA guidelines.
- k. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment (2 CFR 200.216). BATA or sub-recipients are prohibited from obligating or expending loan or grant funds to:
  - i. Procure or obtain;
  - ii. Extend or renew a contract to procure or obtain; or
  - iii. Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Public Law 115-232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
    - For the purposes of public safety, security or government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikivision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate or such entities).



- 2. Telecommunications or video surveillance services provided by such entities or using such equipment.
- 3. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.
- L. Domestic Preferences for Procurements (2CFR 200.322). As appropriate and to the extent consistent with law, BATA should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all sub-awards including all contracts and purchase orders for work or products under this award. BATA will implement the Buy America preferences set forth in 2 CFR part 184 as it relates to any infrastructure project.
- B. BATA will continue to review the following sources to ensure that all contracts that BATA enters will include the Federal Transit Administration required and applicable clauses:
  - a. FTA Master Agreement
  - b. FTA Contractor Manual
  - c. National Rural Transit Assistance Program (RTAP)'s Procurement Pro
  - d. FTA Third Party Contracting Guidance (Circular 4220.1F or as amended)
  - e. Clause Matrix on FTA's Third-Party Procurement FAQ's

## 12.) Federal Grants Administered by the State of Michigan

A. BATA will adhere to the Michigan Department of Transportation's (MDOT) "Procurement Guidelines for Grantees Receiving Federal Transit Administration Funds via MDOT" revised April 2023 or as amended, for all such procurements.

## 13.) Capital Purchases Funded with 100% Local Dollars

A. Capital purchases funded entirely (100%) with local funds can be procured using local preference or any other method provided. Any purchase exceeding \$25,000 requires approval by BATA's Board of Directors.



## Guidance used in gathering the above information:

- Uniform Guidance (2 CFR 200.318 2 CFR 200.327)
- Third-Party Contracting Guidance (Circular 4220.1F Rev. 4)
- Fiscal Year 2024 CORTAP Contractors Manual
- FTA Master Agreement (Version 30 November 2, 2022)
- RTAP Procurement PRO All Federal Clauses
- Best Practices Procurement & Lessons Learned Manual (October 2016)

Current Procurement Method Thresholds - 05/29/2024		
Procurement Method	Threshold	
Micro-Purchase	At or below Micro-Purchase threshold (\$10,000 or less)	
Small Purchase	At or below Simplified Acquisition Threshold (\$250,000 or less)	
Sealed Bids	\$ Any	
Request for Proposals	\$ Any	
Noncompetitive Procurement	\$ Any – but must meet requirements of section 4.D.c.i.1-5 above	



### Bay Area Transportation Authority - Procurement Policy - Change Log

Date	Description of Change
****	
	·
	,
<u>                                     </u>	



### Bay Area Transportation Authority Policy/Procedure

SUBJECT:

**ACH Payments Policy** 

**EFFECTIVE DATE:** 

Pending

**ISSUED BY:** 

**BATA Board of Directors** 

APPROVED DATE:

**Pending** 

### 1. Purpose

This policy's purpose is to ensure timely payment to vendors to avoid late fees and interest. The current procedure has resulted in payments being processed late, even when sent timely. The United States Postal Service has become less reliable, delivering mail later than expected. We work with vendors to reduce or eliminate fees, but this is time consuming month over month. This ACH policy allows a direct payment to vendors eliminating fees and saving time.

### II. Scope

The composition of this procedure will follow the same guidelines outlined to authorize and approve payments to BATA vendors. The purpose of this procedure is to ensure on-time payment to vendors who frequently charge interest or late fees. While our preferred method of payment is a paper check, we can pay vendors securely through their website, or by ACH authorization.

### III. Policy

ACH payments may be initiated by authorized personnel with prior approval/reconciliation. Final ACH authorization and approval will be done at the Director level or higher. Payments will be authorized from the same checking account BATA checks are issued.

Types of Transactions allowed by ACH payments include:

- Line of Credit/Credit Cards
  - Hard due dates with the possibility of late fees or interest
- Employee Fringe Benefit(s) Require monthly reconciliation and authorization approval.
  - Includes Medical, Dental, Vision, or other insurances covering employees and their families.
  - Late payments result in cancellation of coverage.
- Utilities including Internet/Phone Service/Electricity/Gas/Waste/Sewer/Water
  - Late fees apply as well as disconnection if not paid timely.
- Time sensitive invoices, cost-savings processing, and emergency purchases approved by Directors.

### ACH Rules include the following:

The Agency will protect the confidentiality and integrity of vendor information. The Agency will protect against anticipated threats or hazards to the security of information and act against unauthorized attempts. Authorizations/Payments will be stored in a safe, secure location and access will be granted to appropriate personnel. Secure and encrypted technology will be used to process ACH transactions. Only authorized personnel will be allowed to initiate and approve ACH transactions. ACH transactions will be reviewed and verified during the reconciliation process, monthly. Documentation will be kept according to the State of Michigan General Retention Schedule for Local Government Financial Records.

### **Contingency Plan**

If the Bank or the Vendor's system is down, and an ACH transaction cannot be originated, the Agency will
issue paper checks to vendors. ACH transactions will not be reinitiated more than twice unless
verification has been completed with the vendor and the information is changed.

Executive Director	Chair, Board of Directors	
Date Approved:		

To:

Kelly Dunham, Executive Director BATA Board of Directors

**Date:** June 21, 2024

From: Adam BeVier, Operations Manager

Subject: Request for Purchase of Remix Automated Planning and Scheduling Software

Dear Kelly Dunham & BATA Board Members,

I am writing on behalf of the operations department to request approval for the purchase of the Remix Software for the Operations Department. After conducting thorough research and evaluating our current and future needs, I believe that acquiring this software will provide significant benefits and improvements to our operations.

### 1. Enhanced Efficiency and Productivity

Remix software offers advanced tools and features that will streamline our workflow and increase our productivity. Its intuitive interface and powerful functionalities will enable our team to complete tasks more efficiently and accurately. The Software's automation capabilities will also reduce the time spent on repetitive tasks, allowing us to focus on more strategic initiatives. Currently, the Operations Department cannot create or design new route options in a reasonable amount of time.

### 2. Improved Collaboration and Communication

One of the key advantages of Remix is its collaborative features. The software supports real-time collaboration, which will enhance communication and coordination among BATA team members. One example of this is the GTFS feed into GMV. This will lead to more cohesive project management and a more unified approach in our work for the community we serve.

### 3. Cost Savings

While the initial investment (see enclosure for costs) in Remix software is significant, it will lead to substantial cost savings in the long run. By improving efficiency and reducing the time spent on manual processes, we can achieve more with our existing resources. Additionally, the software's robust data analytics and reporting tools will help us identify areas where we can further optimize and save costs. This software reduces the need for potential future operations staffing.

### 4. Positive ROI

Based on our analysis, the return on investment for Remix software is projected to be positive within the first year of implementation. The productivity gains, cost savings, and improved project outcomes will outweigh the initial expenditure, making this a financially sound decision.

### Conclusion

The purchase of Remix software represents a strategic investment in our department's future. It will enhance our efficiency, improve collaboration, generate cost savings, and help us stay relevant

in meeting community transportation needs. I am confident that this investment will deliver substantial value and contribute to our long-term success.

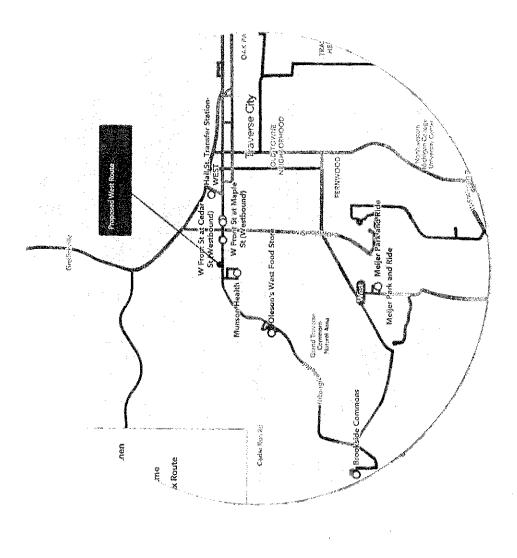
I request your approval for the purchase of Remix software. Thank you for considering this request. Please let me know if you have any additional information or have any questions.

Sincerely, Operations Department



### 

Bay Area Transportation Authority



5/9/22024

# Remix is Widely Trusted in Michigan and Across the Us

ľ٧



193 Routes

Leveraging Remix for
SEPTA's "Bus Revolution" –
a Comprehensive network
redesign across both fixed
route and microtransit
planning



96 Routes

For their network redesign, the "Better Bus Network," **Miami-Dade County** used Remix for multimodal planning



323 Routes

With Remix NYC MTA completes their borough-by-borough analysis and all route detours



152 Routes

**MBTA** weighed trade offs between different network variations

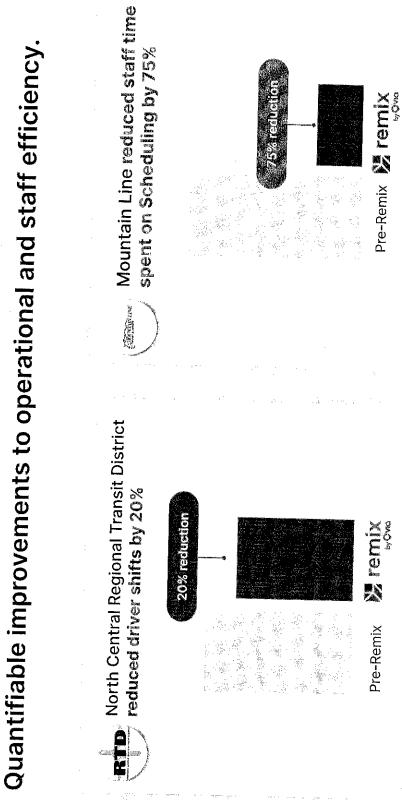


REGIONAL
TRANSIT AUTHORITY
OF SOUTHEAST MICHIGAN









**QVID** Proprietary & Confictential.

20

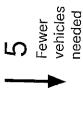
used Remix to plan and schedule the system expansion. Big picture: Remix Scheduling makes my life easier. We Now the overtime we have is planned, and we've been able to cut driver overtime in half.

Amy Proseus, Assistant Director of Operations GoRaleigh (Raleigh, NC)

XEU N

## We have deep experience providing planning and scheduling software for organizations similar to BATA



















V remix Proprietary & Confidential.

Remix Planning & Scheduling 

Average Annual Annual Year 2 Year 3 Total Product Cost	\$10,000	\$32,500	\$42,500		\$000,018	\$32,500 \$63,500	\$32,500 \$73,500	Year 2 Year 3	\$0 \$10,000	\$31,000 \$32,500 \$93,000	\$31 000 \$32 500 \$102 00h
Year1 Yea	\$10,000	\$32,500	\$42,500		\$10,000	\$31,000	\$41,000	Year 1	\$10,000	\$29,500	\$39 5nn
	Installation Fee	Annual Fee - 1 Year Contract	Total Cost - 1-Year Contract	,	Installation Fee	Annual Fee - 2 Year Contract	Total Cost • 2-Year Contract		Installation Fee	Annual Fee - 3 Year Contract	Total Cost - 3-Year Contract

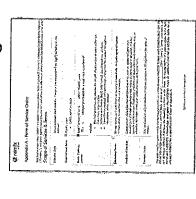
### What's included?

- 1-year free access to Remix On-demand Planning (\$10k value) Tailored in person training Unlimited users
  Unlimited training & support

**OVIC** Proprietary & Confidential.

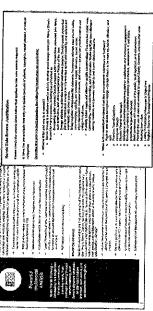
## Our feature set documents can simplify your sole sourcing process

### **End User License Agreement**



Remix's simplified SaaS agreement helps expedite contracting

### Sole Source Documentation



Sole source easily with our pre-written documents outlining Remix's unique features

## More than just a software platform.









### Learnings from across the nation and the world

we enable them, we enable you. Benefit on Remix for their most critical work. As from their ideas as we evolve alongside There are 500+ transit agencies relying a global network of innovative thinkers.

### Remix Licenses for unlimited users

offers unlimited maps, concept designs, software products for your entire staff An annual subscription to our elected and scenarios to rethink the ROW alongside key Census datasets.

browser window and an internet connection. We'll make sure you have the latest version of Remix without any upgrades, downloads,

or installation needed.

All you ever need is the latest version of a

A simplified approach to

technology

**QYIC** Proprietary & Confidential.

### Purchasing best practices.

We have extensive experience replacing legacy systems, while making the change management process an easy one for planners, schedulers, and operators. We have refined our tactics based on the lessons from these transitions.

### 1. Add it into your existing contract!

- Pro-rate to existing contract or renewal
- Save time and avoid an RFP less paperwork!
- Remix is sole-source-able and we have documentation to help

### 2. Easy on budgets!

Existing partners get discounted pricing and perks

### 3. Up and running fast!

- We already have your data: ready to go!
- Same Partner Success Team: you know Ben!
- We integrate with all major CAD/AVL vendors

## 4. Only platform with microtransit planning capabilities

Automatic integration with Via data

VIO Proprietary & Confidential.

### 400+ Remix Customers















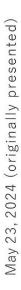


... and more



### BATA Link

Service Design Review





BATA Link has strong demand, but not enough supply for its size; bringing down rider experience and overall service efficiency



### 18,206 requests / month

suggesting we've reached an equilibrium Demand has remained relatively stable;



### 25+ min ETAs

For some on demand rides; particularly in the Outer Zone; this has driven de-facto Pre-booking behavior



### 2.4 rides per driver hour

The large zone size is preventing this service from being more efficient



## 72.5% rides are now pre-booked

As riders feel they cannot rely on On Demand rides



## BATA Link is really two different services; each with its own rider needs, behaviors, and expectations



### Small Urban Zone (Core Zone)

- Quick, casual trips around town
- Supplements fixed route service
- Must be <u>convenient</u> (low ETAs)



### Large Rural Zone (Outer Zone)

- Longer, pre-planned trips in/out of town Functions like a
  - Dial-a-Ride
- (high PB availability) Must be <u>reliable</u>

### 2024 Recap

different than those in the Outer Zone Trips within the Core Zone look very

### In January:

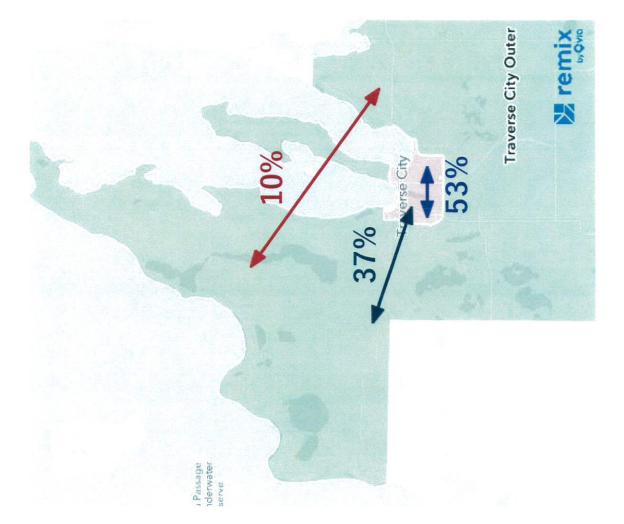
- 53% of rides were Core to Core 19% were from Outer to Core 18% were from Core to Outer 10% were from Outer to Outer

### And since service began:

Core to Core rides take 14 minutes and travel 4 miles on average. Core to Outer and Outer to Core rides take 27 minutes and travel 11 miles on average.

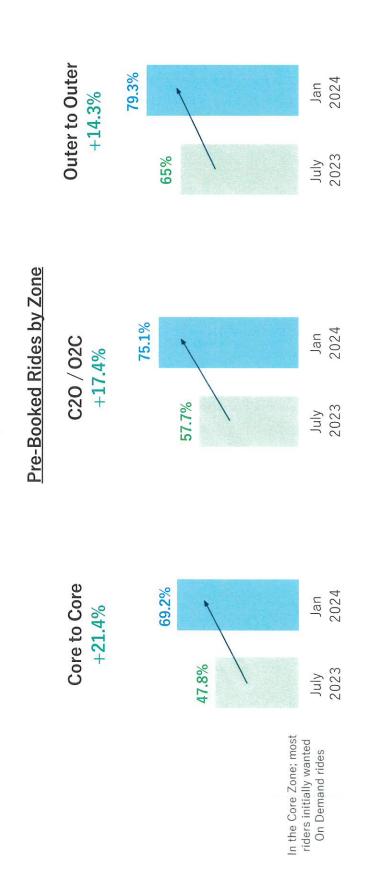
Outer to Outer rides take 23 minutes and travel 12 miles on average.





### 2024 Recap

A Vicious Cycle: Low supply means long ETAs, so riders pre-book, further reducing supply, which means longer ETAs…





Data from July 1, 2023 - Jan 31, 2024

### Link Service Stats

Month	October	November	December	January	February	March	April	May
Total Requests	17,848	16,481	16,625	19,325	17,799	18,607	17,476	18,575
Met Demand	14,193	13,040	13,256	15,309	14,13	15,399	14,621	14,658
Met Demand % (06:00-12:00)	79.5%	79.1% 79.1%	79.7% 82.8%	79.2% 82.8%	83.2%	82.8% 81.4%	84.9% 81.4%	78.9%
(12:00-1800) (20:30-22:30)	88.3% 60.1%	89% 54.4%	87% 55.8%	87% 55.8%	85.7% 69.5%	86.8% 62.7%	90.2%	82.6% 63.5%
Completed Rides	8,764	8,547	8,564	9,617	9,532	099'6	9476	9,440
Driver Hours	3,785	3,775	3,582	3,967	3,817	4,102	4,312	4,217
Utilization	2.3	2.3	2.4	2.4	2.5	2.4	2.2	2.2
No-Show %	2.7%	2.4%	2.7%	2.8%	2.4%	2.9%	1.5%	1.7%

while serving as many riders as possible; but open to Via's recs Twin Goals: Cover entire zone on best way to achieve that.

vehicles available for the next 12 vehicles; will only have up to 29 had trouble hiring and sourcing Supply Constraints: BATA has months.

software to tweak future zones, looking at planning/scheduling redesign existing and add new Remix: Long-term, BATA is Fixed Routes.



## We recommend splitting the current zone into a smaller on-demand zone and a larger pre-booked zone



### Impact

- Increased reliability for longer, PB trips
- True OD convenience for short micro trips
- Better overall service efficiency
- Balance between OD and PB rides

Traverse City becomes all On Demand; everywhere else is all Pre-booked

# This new zone is similar to your current Inner Zone; but has been

### optimized for easy, efficient On Demand service New Service Design **Current Service**

### Redesign Process

In redesigning this zone, Via considered:

- Quarterly and weekly Via rides (Demand)
- Geography; compact population density zone with greater
- duplicating Fixed Route Complementing, not
- Demographics, poverty, car ownership



Recommendation 1B: Ride Patterns

## Under this new arrangement, all Core trips would be OD, everything else would be PB; Riders' destinations now inform their ride type

Drop Off Ride Type Additional Considerations	Outer Zone Pre-Booked sub-zones?	Core Zone Pre-Booked Do we want to encourage FMLM trips / target	Outer Zone Pre-Booked specific connections to Fixed Route?	Core Zone On Demand riders to take Fixed Route where convenient?
Pick Up	Outer Zone	Outer Zone	Core Zone	Core Zone





Splitting into two zones with the same vehicle supply will yield more rides, more efficiency, and a lower cost per trip

	Current Service	New Design	Potential Impact
Completed Rides	355	4201	↑18%
Number of Vehicles	19	192	\$
Utilization	2.3	2.7	17%
Cost per trip	TBD	TBD	<b>† 15%</b>

<sup>&</sup>lt;sup>2</sup> Assumes 13 vehicles for PB service; 6 vehicles in OD



 $<sup>^{1}</sup>$  Assumes seat availability remains at  $\sim 80$  - 90% (similar to current levels). However, if demand is lower than expected, seat availability will likely exceed 90% with fewer completed trips.

## to grow ridership, Via recommends increasing fleet size by 20% However, to meet BATA's goals for quality of service and



### 25 - 30 vehicles

- Increased met demand
- Decreased wait times
- Better PB experience
- / More riders, more often



Looking Ahead: Integrated Transit

remix

Routes shown by frequency at

Transit lines

12:00 on weekdays.

15 min - 30 min 30 min 30 min - 60 min

## Future Analysis: Consider enhancing or replacing low performing fixed routes

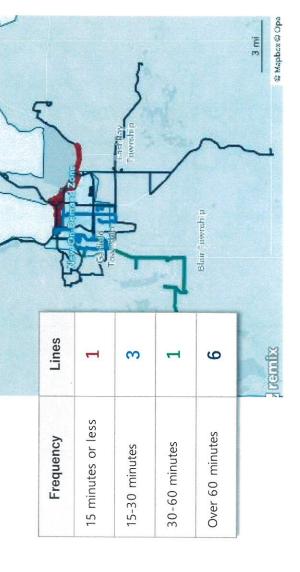
- Long Fixed Routes + low ridership = low productivity and high costs
- Some of BATA's Fixed Routes are averaging ~3 rides/vehicle rev hour

Elmwood

New On-Demand ZoneNew Prebooked Zone

■ Over 60 min

- Fixed-route frequencies > 60 min may discourage riders from intermodal trips as transfers can be hard to time
- Enhance FR: Drive more riders to FR through:
- ✓ Core Zone → Mode Preference
- ✓ Outer Zone → Intermodal





### May/June

Workshop; commit to (and begin planning) zone + ride pattern changes

### August

focus on rider comms Research compliance; + education

### Fa

Implement new zones; Assess impact





30